



# FEMA Fact Sheet

## *Industry Liaison Program*

The Industry Liaison Program establishes strategic relationships with vendor-supporting industry partners and stakeholders; to serve as an information provider for vendors seeking to do business with FEMA; and to connect vendors with program offices in support of FEMA's mission. In support of FEMA's mission, the Industry Liaison Program assists in providing greater opportunities for local businesses in accordance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

### *Services*

- Serve as FEMA's portal for businesses and local stakeholders inquiring "How to do Business with FEMA"
- Coordinate vendor presentation meetings with program offices
- Coordinate Industry Days
- Conduct secondary market research for Contracting Officers
- Respond to informal Congressional requests
- Perform vendor analysis reporting
- Ensure compliance with FAR, DHS, and other governing entities

### *How to do Business with FEMA*

Vendors should do the following:

1. **Register with [Central Contractor Registration \(CCR\)](#).**  
CCR is considered the primary market research tool for Contracting Officers. If you are not registered with CCR, please visit [www.ccr.gov](http://www.ccr.gov). Should you have any questions about the CCR registration process, please contact the Federal Service Desk at 866-606-8220.
2. **Request a FEMA Vendor Profile from the Industry Liaison Support Center (ILSC) at [FEMA-Industry@dhs.gov](mailto:FEMA-Industry@dhs.gov).**  
Once you have completed the FEMA Vendor Profile, please email the document to the ILSC for processing. FEMA uses the Vendor Profile as supplemental market research and during disasters, forwards the information to the appropriate Contracting Officer(s) for the declared disaster areas, when applicable.
3. **Monitor FedBizOpps.**  
Upon completing your CCR registration and FEMA Vendor Profile, search [www.fbo.gov](http://www.fbo.gov) for federal procurement opportunities.

### *For More Information*

The Industry Liaison Program can be reached at 202-646-1895, via email at [FEMA-Industry@dhs.gov](mailto:FEMA-Industry@dhs.gov), or visit us at <http://www.fema.gov/privatesector/industry>. The Small Business Program can be reached at 202-646-1914 or [FEMA-SB@dhs.gov](mailto:FEMA-SB@dhs.gov).